

INTERSOLAR 2010



Business Meetings at the Bayern Innovativ Joint Fair Stand

New Munich Trade Fair Centre
9 - 11 June 2010



Company Profile:

CONTACT DETAILS:	
Company:	Saft Batterien GmbH
Street:	Löffelholzstr. 20
ZIP Code / City:	90441 Nürnberg
Country:	Germany
Website:	www.saftbatteries.com
Responsible:	Volker Drescher
Position :	Sales manager stationary batteries

COMPANY DESCRIPTION:
<p><i>(Please do not use more than 1000 characters)</i></p> <p><i>Saft is the world's leading designer, developer and manufacturer of advanced technology batteries for industrial and defence applications. The Group has put in place the key building blocks to deliver our strategy for high technology lithium-ion batteries for clean vehicles and renewable energy storage.</i></p> <p><i>With approximately 4,000 employees worldwide, Saft is present in 18 countries. Its 15 manufacturing sites and extensive sales network enable the group to serve its customers worldwide. Saft is listed in the SBF 120 index on the Paris Stock Market.</i></p>

Collaboration Profile

TITLE
Li-ion battery energy storage solutions

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WHAT WE OFFER:

(Please use between 200 and 800 characters)

The major new sectors targeted by Saft are the emerging on-grid power and energy markets. As electricity generation shifts from centralised power plants to increasingly decentralised systems, and to smart management of production and demand, new battery solutions will be necessary. To facilitate the increasing integration of renewable energy sources – mainly solar and wind power – electricity grids will require the capability to store energy and regulate power-quality. High-power solutions enable electric utilities to manage intermittent renewable energy production and to stabilise their networks. On the demand side, batteries will play a crucial role in developing residential storage solutions.

Saft develops and manufactures Li-ion batteries to cover these needs.

Today, Saft aims to provide energy and power storage solutions from kW up to MW for:

- Local energy management in distributed systems such as residential and small commercial PV and storage systems,
- Capacity firming in large systems for PV or wind power plants through smoothing of intermittent generation and reducing ramp rates,
- Grid stabilization in large systems by providing dynamic high power support for electricity transmission and distribution networks.

WHAT WE ARE LOOKING FOR:

(Please use between 200 and 800 characters)

Saft is looking for IPPs, Utilities and Power Electronic industry setting-up projects involving energy storage and grid support as well as for industrial partners in the area of Power Electronic equipment.

THEMATIC FOCUS:

Energy storage systems

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COOPERATION INTEREST:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Technical cooperation | <input type="checkbox"/> Joint venture |
| <input type="checkbox"/> Engineering and construction services | <input type="checkbox"/> Purchase |
| <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Sales and service partner |
| <input type="checkbox"/> License agreement | <input checked="" type="checkbox"/> EU research projects |
| <input type="checkbox"/> Private research | <input type="checkbox"/> Other (please specify): |